### **Sharing the vision**

#### **Engaging the team**

### Strong: Making long term goals desirable

### **Strong: Co-operating to raise the game**

Do I encourage others to become 'ambassadors' for the vision and generate excitement about long-term aims?

Do I find ways to make a vivid picture of future success emotionally compelling?

Do I enable my team to feed off each other's ideas, even if there is a risk the ideas might not work?

Do I encourage team members to get to know each other's pressures and priorities so that they can co-operate to provide a seam-

Do I establish ongoing communication strategies to deal with the more complex and difficult issues?

### **Influencing for results**

less service when resources are stretched?

Do I offer support and resources to

other teams in my organisation?

Strong: Developing collaborative agendas and consensus

Do I use 'networks of influence' to develop consensus and buy-in?

Do I create shared agendas with key stakeholders?

Do I use indirect influence and partnerships across organisations to build wide support for my ideas?

Do I give and take?

### **Holding to account**

Strong: Challenging for continuous

**Improvement** 

**Developing capability Strong: Building longer term** 

capability

Do I constantly look out for opportunities to celebrate and reward high standards?

Do I actively link feedback to the overall vision for success? Do I notice and challenge mediocrity, encouraging people to stop drifting and stretch themselves for the best results they can attain?

Do I explore the career aspirations of colleagues in my team and shape development activities to support them?

Do I provide long-term mentoring **or** coaching?

Do I spot high-potential colleagues or capability gaps in my team and focus development efforts to build on or deal with the situation?

### **Inspiring shared purpose**

# Strong: Taking personal risks to stand up for the shared purpose

Do I have the self-confidence to question the way things are done in my area of work?

Do I have the resilience to keep challenging others in the face of opposition, or when I have suffered a setback?

Do I support my team or colleagues when they challenge the way things are done?

### **Leading with Care**

## Exemplary: Spreading a caring environment beyond my own area

Do I take positive action to make sure other leaders are taking responsibility for the emotional wellbeing of their teams?

Do I share responsibility for colleagues' emotional wellbeing even when I may be junior to the?

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### **Evaluating Information**

### **Exemplary: Developing new concepts**

Do I develop strategies based on new concepts, insights, or perceptive analysis?

Do I create improved pathways, systems or processes through insights that are not obvious to others?

Do I carry out, or encourage, research to understand the root causes of issues?

### Connecting our Service

Strong: Adapting to different standards / approaches outside my organisation

Am I connected to stakeholders in a way that helps me to understand their unspoken needs and agendas?

Am I flexible in my approach so I can work effectively with people in organisations that have different standards and approaches from mine?

Do I act flexibly to overcome obstacles?